



Worksheet 4b.A3

Competency: Political Savvy—Seeking to Understand

Identify a person with a different perspective than your own and set up a meeting with the explicit purpose of understanding his/her worldview. Ask questions such as:

- What values inform your thoughts on...?
- What are your most important interests related to this issue?
- When did you become passionate about this issue?
- How do you think your opinions were formed?
- What interests do we agree on? How are our strategies different?

Make a plan for integrating this new information and possibly changing the way you interact.

Spend some time reflecting on the interaction. Ask yourself the following questions:

- What did you learn from hearing the other person's perspective?
- What aspects of the person's thinking can you integrate?
- Will you interact differently as a result of this conversation? How?

